



VINIFERA

Wine Marketing

Ph : (415) 921-4737

Cell: (415) 533-0987

www.viniferawines.com

Lucy Malocsay, Broker

lucy@viniferawines.com

January 2021

Beaux Frères

2017	Beaux Frères Chardonnay, Willamette Valley	6/750ml	(net) \$340
2018	Beaux Frères Chardonnay, Willamette Valley	6/750ml	(net) \$340
2019	Beaux Frères Willamette Valley Pinot Noir	6/750ml	(net) \$260
2018	Beaux Frères Pinot Noir, Zena Crown Vineyard, Eola-Amity	6/750ml	(net) \$300
2017	Beaux Frères Belles Soeurs Cuvee Pinot Noir, Ribbon Ridge	6/750ml	(net) \$380
2017	Beaux Frères Pinot Noir, Beaux Frères Vineyard -Ribbon Ridge	6/750ml	(net) \$380
2018	Beaux Frères Pinot Noir, Beaux Frères Vineyard - Ribbon Ridge	6/750ml	(net) \$380

Since their first vintage in 1991, the Beaux Frères philosophy remains the same; to produce a world-class Pinot Noir from small, well-balanced yields and ripe, healthy fruit that represents the essence of their vineyard.

SEQUITUR

2018	Sequitur Chardonnay - Willamette Valley, Ribbon Ridge	6/750ml	(net) \$300
2018	Sequitur Pinot Noir - Willamette Valley, Ribbon Ridge	6/750ml	(net) \$360
2017	Sequitur Pinot Noir - Willamette Valley, Ribbon Ridge	6/750ml	(net) \$360
2016	Sequitur Pinot Noir - Willamette Valley, Ribbon Ridge	6/750ml	(net) \$360

Sequitur is a new winery project of Michael Etzel, founding partner of Beaux Freres, and his wife Carey Critchlow from their 12 acre Estate Vineyard adjacent to Beaux Freres' Upper Terrace in the Ribbon Ridge AVA.

BLACK SEARS

2013	Zinfandel, Howell Mountain - Estate	12/750ml	(net) \$600
2015	Zinfandel, Howell Mountain - Estate	12/750ml	(net) \$600
2016	Zinfandel, Howell Mountain - Estate	12/750ml	(net) \$600
2017	Zinfandel, Howell Mountain - Estate	12/750ml	(net) \$600

At 2,000 feet above the Napa Valley, Black Sears Vineyard is the highest elevation vineyard in the Howell Mountain Appellation. The goal of owners Jerre Sears and Joyce Black Sears is to produce small quantities of estate bottled Zinfandel and Cabernet Sauvignon that are an uncompromising expression of the terroir of Howell Mountain and this extraordinary estate. Winemaker: Thomas Brown

Bonaccorsi

2016	J.L. Syrah, Santa Barbara County	12/750ml	(net) \$200
2017	Bonaccorsi Family Pinot Noir, Santa Rita Hills	12/750ml	(net) \$200
2016	Syrah, Lerner, Santa Ynez Valley	12/750ml	(net) \$280
2016	Pinot Noir, Santa Rita Hills	12/750ml	(net) \$340
2014	Pinot Noir, J. Sebastiano Vyd, Santa Rita Hills	12/750ml	(net) \$360
2016	Pinot Noir, J. Sebastiano Vyd, Santa Rita Hills	12/750ml	(net) \$360
2017	Pinot Noir, Fiddlestix, Santa Rita Hills	12/750ml	(net) \$360
2014	Pinot Noir, Kessler Haak, Santa Rita Hills	12/750ml	(net) \$360
2016	Pinot Noir, Kessler Haak, Santa Rita Hills	12/750ml	(net) \$360

Bonaccorsi produces limited quantities of Pinot Noir rendered in the style and spirit of a small Burgundy domaine. Grape sources are selected carefully from cool areas of Santa Barbara and San Luis Obispo Counties in California's South Central Coast.

BONANNO

2018	Bonanno Chardonnay, Los Carneros.....	12/750ml	(3 cs - \$120).....	\$144
2019	Bonanno Chardonnay, Los Carneros.....	12/750ml	(3 cs - \$120).....	\$144
2018	Bonanno Cabernet Sauvignon, Napa Valley.....	12/750ml	(3 cs - \$192).....	\$224
2019	Matthew Fritz Sauvignon Blanc, North Coast	12/750ml	(3 cs - \$80)	\$96
2019	Matthew Fritz Chardonnay, North Coast.....	12/750ml	(3 cs - \$104).....	\$120
2018	Matthew Fritz Pinot Noir, North Coast.....	12/750ml	(3 cs - \$120).....	\$144
2018	Matthew Fritz Cabernet Sauvignon, North Coast	12/750ml	(3 cs - \$120).....	\$144

Discount Pricing Applies to any 3cs Assortment of BonAnno and Matthew Fritz Wines

BROWN ESTATE

2018	Chaos Theory, Proprietary Red Blend, Napa Valley - Estate	12/750ml	(net) \$320	
2018	Zinfandel, Napa Valley - Estate.....	12/750ml	(net) \$360	
2018	House of Brown Chardonnay.....	12/750ml	(3 cs - \$160)	\$180

The Brown Estate is located in the Chiles Valley District of Napa Valley. The 50 acre vineyard, planted primarily to Zinfandel, is farmed organically and certified by the CCOF. An 1859 stone and redwood barn houses the winery facility which is connected by a 700- foot wine cave to the lovingly restored 1885 Queen Anne Victorian family home. Winegrower David Brown has been producing highly regarded wines for the Brown Estate since 1996.

Calafia

2019	'Princess' Rosé of Sangiovese - Sonoma, Knights Valley	12/750ml	(3 cs - \$136).....	\$156
2019	Verdelho - Amador Co, Sisney Ranch	12/750ml	(3 cs - \$160).....	\$180
2017	Cabernet Sauvignon, Napa Valley	12/750ml	(net) \$480	
	<i>(A blend of 76% Cabernet Sauvignon, 15% Malbec , 9% Petit Verdot)</i>			
2017	La Reina, Napa Valley - St. Helena.....	12/750ml	(net) \$528	
	<i>(A blend of 62% Cabernet Sauvignon, 26% Petit Verdot, 12% Malbec)</i>			

Calafia Cellars is a small estate located in the St Helena appellation of the Napa Valley founded in 1979 by owner/winemaker Randle Johnson. The focus is primarily on Cabernet based wines blended with Malbec and Petit Verdot. More recently he has added Verdelho from the Sisney Vineyard in the Shenandoah Valley of Amador County and a rose of pinot noir from the Russian River.

CAVE DOG

2019	Albariño, Stewart Vineyard - Napa Valley	6/750ml	(3 6PK - \$96)	\$140
2019	Godello, Birdland Vineyard - Sonoma Valley	12/750ml	(3 cs - \$192)	\$224
2017	Red Wine, Napa Valley	12/750ml	(3 cs - \$360)	\$440
2015	Red Wine, Napa Valley	12/750ml	(net) \$440	

From an unmatched Napa Valley site - Beau Terroir Vineyard, where I have worked for many years - comes Cave Dog: one man, one site, one wine. This year's harvest, Cave Dog's premier, produced 50% Merlot and 50% Cabernet Franc" - Michael Havens

GREEN & RED

V I N E Y A R D

2019 Sauvignon Blanc, "Catacula Vineyard" - Estate	12/750ml	\$192
2016 Petite Sirah, "Tip Top Vineyard" - Estate	12/750ml	\$224
2016 Syrah, "Tip Top Vineyard" - Estate	12/750ml	\$224
2017 Zinfandel, "Chiles Canyon Vineyards" - Estate	12/750ml	\$216
2016 Zinfandel, "Chiles Mill Vineyard" - Estate	12/750ml	\$272
2015 Zinfandel, "Tip Top Vineyard" - Estate	12/750ml	\$288

Discounts: 10% - 3 cases

Green & Red has been making Zinfandel from their Chiles Valley Vineyard since 1977. The sustainable farming practices emphasize the particularity of the grapes from this many-faceted piece of earth. Founder/Owner: Jay Heminway (1940-2019) has passed this legacy to his wife Pam Heminway, daughter Tobin and her husband Ray Hannigan. They will take over the operations of the winery with Michael Penn as winemaker and Salvador managing the vineyard.



2018 Double Eagle White, Napa Valley	12/750ml	(net) \$384
<i>(100 % Sauvignon Blanc from Grieve Family Vineyard in Lovall Valley - 442 cs produced)</i>		
2016 Double Eagle Red Blend, Napa Valley.....	6/750ml	(net) \$354
<i>(90 % Cabernet Sauvignon, 10 % Petit Verdot - Stag's Leap District & Oakville - 458 cs produced)</i>		

*"Double Eagle" White comes from their Estate in the Lovall Valley in the Southern end of Napa, owned by David & Kathleen Grieve. The bordeaux blend is sourced from premier vineyards in the Stag's Leap District and Oakville appellations.
Philippe Melka - Winemaker*

Gregory Graham

2019 Sauvignon Blanc, Lake County - Windrem Vyd.....	12/750ml	\$160
2019 Chardonnay, Carneros - Sangiacomo Vineyard.....	12/750ml	\$256
2014 'Cinder Cone Reserve' Red Wine, Lake County	12/750ml	\$200
2014 Magma Red Wine, Red Hills - Lake County	12/750ml	\$224
<i>blend of Cabernet Franc, Petit Verdot, Malbec, and Cabernet Sauvignon</i>		
2015 Cabernet Sauvignon, Lake County, Estate - Crimson Hills Vyd.....	12/750ml	\$240
2015 Grenache, Lake County, Estate - Crimson Hills Vyd.....	12/750ml	\$200
2014 Syrah, Lake County, Estate - Crimson Hills Vyd.....	12/750ml	\$200
2016 Zinfandel, Lake County, Estate - Crimson Hills Vyd.....	12/750ml	\$200
2014 Pinot Noir, Sonoma Coast - Sangiacomo Vineyard	12/750ml	\$304

Discounts: 10% - 3 cases

With more than 30 years experience, Greg Graham is making world-class wines from his estate vineyards in the Red Hills of Lake County. Sustainable vineyard practices and optimal vine balance allow harvesting at peak flavor development. Small-lot winemaking and early bottling produce wines that are approachable, fruit-focused, and reflective of the terroir and high elevations.



2019	Rutherford Rosé, McGah Vineyard - Napa Valley (84% Grenache, 16% Mourvedre)	12/750ml	.....(2 cs - \$180)	.....	\$200
2014	'Home Run Cuvee', Kick Ranch - Sonoma County (70% Syrah, 30% Grenache) - 450 Cases Produced	12/750ml	.....(2 cs - \$360)	.....	\$392
2015	'Broken Axle', Stagecoach Vineyard - Napa Valley (95% Syrah, 5% Grenache) - 150 Cases Produced	6/750ml	.....	(net)	\$280
2017	Syrah 'Hyde Vineyard', Carneros - Napa Valley	6/750ml	.....	(net)	\$320
2016	'Heritage' McGah Vineyard - Rutherford (87% Grenache, 8% Mourvedre, 5% Syrah) - 114 Cases Produced	6/750ml	.....	(net)	\$300

Discounts: Wines Assort for Best Pricing. Net Wines Build

In 2008, Kale and his wife Ranko set out to create Rhone-inspired wines from the best vineyards in Sonoma, Mendocino and Napa counties. Specializing in small production, Kale produces hand-crafted wines that express the unique vineyards' most delicious characteristics.

KENT RASMUSSEN WINERY

2018	Ramsay Petite Sirah, North Coast	12/750ml	.....	\$144
2018	Ramsay Merlot, North Coast	12/750ml	.....	\$144
2017	Ramsay Cabernet Sauvignon, North Coast	12/750ml	.....	\$144
2018	Ramsay Pinot Noir, North Coast	12/750ml	.....	\$144
2018	Esoterica Pinot Noir, North Coast	12/750ml	.....	\$160
2018	Esoterica Cabernet Sauvignon, North Coast	12/750ml	.....	\$160

Discounts: 5% - 3 cases 10% - 5 cases 10% on 3 cs solid All Wines Assort for Discount.

Since his first vintage in 1986, made in open top fermenters in the driveway of his father's Carneros home, Kent has been making outstanding Pinot Noir. He honed his skills in the early days making wine in Australia, Germany and South Africa. Over the years he has expanded his production to include the various varietals of the Ramsay and Esoterica wines, sourcing fruit from vineyards in the Sonoma Coast, Napa Carneros, Alexander Valley, Lake County and Solano Green Valley. The wines are not only incredibly delicious but very affordable.



2016	Cabernet Franc, North Coast	12/375ml	.....(net)	\$120
2017	Cabernet Franc, North Coast	12/750ml	.....(2 cs - \$216)	\$232
2019	Chenin Blanc, Mendocino - Talmage Bench	12/750ml	.....(net)	\$240
2016	Cabernet Franc, "Two-Fourteen" - Napa Valley	12/750ml	.....(net)	\$680

All Wines Assort on 3 cs Orders. Net Wines Build

Lang & Reed is small, family-owned and operated and specializing in Cabernet Franc. They take an open-minded and youthful approach to consistently producing delicious wines of balance and restraint that are true to their grape variety.

LOLA

***2019 Rose of Pinot Noir, California (50% Russian River Valley / 50% Mendocino)	12/750ml	.....(3 cs - \$160)	..... \$180
***2018 Chardonnay, Sonoma Coast	12/750ml	.....(3 cs - \$160)	..... \$180
***2018 Pinot Noir, California (40% Mendocino / 40% Russian River Valley / 20% Sta Lucia Highlands)	12/750ml	.....(3 cs - \$160)	..... \$180
2018 Riesling, Monterey County	12/750ml	.....(3 cs - \$204)	..... \$228
2017 Pinot Noir, Russian River Valley	12/750ml	.....(3 cs - \$222)	..... \$240
2019 Chenin Blanc, Napa Valley - St. Helena	12/750ml	.....(3 cs - \$276)	..... \$300
2019 Malvasia Bianca, Napa Valley - St. Helena	12/750ml	.....(3 cs - \$276)	..... \$300
2018 10th Anniversary Pinot Noir, Russian River Valley	12/750ml	.....(3 cs - \$336)	..... \$372

***2019 Rose, 2018 Chardonnay & 2018 Pinot Noir Best Price - 144.00 on 5 cs
ALL WINES ASSORT FOR 3 CS & 5 CS PRICING

LOLA wines were born out of our love for authentic fine wine that can be appreciated by both an aficionado and a wine novice. The man behind LOLA Wines set out to create honestly priced wines that everyone can enjoy.

Owner/Winemaker: Seth Cripe



2017 Pinot Noir, Fort Ross - Seaview, Sonoma Coast	12/750ml	.....(net)	\$520
2015 Cabernet Sauvignon, Napa Valley - Stags Leap District	12/750ml	.....(net)	\$680
2017 Cabernet Sauvignon, Napa Valley - Stags Leap District	12/750ml	.....(net)	\$680

The two-acre, dry farmed Cabernet Sauvignon vineyard is located in the Stags Leap District . A very small production of Sauvignon Blanc comes from Ryan's Vineyard in nearby Oak Knoll and a Pinot Noir from the Sonoma Coast along King's Ridge. Robbie Meyer - Winemaker

Noemi Vineyard

2017 Cabernet Sauvignon, Napa Valley	12/750ml(net)	\$528
--------------------------------------	----------	------------	-------

Eleodoro and Noemi Hernandez produce approximately 500 cases annually of 100% Cabernet Sauvignon from their Noemi Vineyard on Big Ranch Road in the Napa Valley. Rolando Hererra is their winemaker

OJAI VINEYARD

2018	Riesling, Kick On Ranch - Santa Barbara County	12/750ml	(net) \$224
2019	Sauvignon Blanc, McGinley Vineyard - Santa Ynez Valley.....	12/750ml	(net) \$224
2019	Chardonnay, Bien Nacido - Santa Maria Valley	12/750ml	(net) \$252
2018	Grenache, John Sebastiano Vineyard - Santa Barbara Co.	12/750ml	(net) \$280
2019	Syrah/Grenache, Sebastiano Sans Soufre	12/750ml	(net) \$280
2017	Syrah, Santa Barbara County	12/750ml	(net) \$260
2017	Syrah, John Sebastiano Vyd. - Santa Barbara County	12/750ml	(net) \$328
2017	Syrah, Bien Nacido - Santa Maria Valley	12/750ml	(net) \$360
2017	Syrah, Roll Ranch	12/750ml	(net) \$360
2019	Pinot Noir, Santa Barbara County	12/750ml	(net) \$300
2017	Pinot Noir, Kessler Haak - Santa Rita Hills	12/750ml	(net) \$360
2018	Pinot Noir, Puerta Del Mar - Santa Barbara	12/750ml	(net) \$360
2017	Pinot Noir, Bien Nacido - Santa Maria Valley	12/750ml	(net) \$360
2016	Pinot Noir, Solomon Hills - Santa Maria Valley	12/750ml	(net) \$400
2018	Pinot Noir, Fe Ciega - Santa Rita Hills	12/750ml	(net) \$440
2019	Riesling Dessert Wine, Kick On Ranch - Santa Barbara Co.....	12/375ml	(net) \$240

After more than 3 decades what keeps Adam Tolmach of The Ojai Vineyard enthusiastic is his craftsmanship. He combines European sensibilities of balance and finesse with the exuberant fruit from coastal southern California vineyards. The key to producing special wine is in the care taken growing the grapes. By definition, great vineyards have something unique to say, and Adam makes it his endeavor to capture those characteristics in a clear and unadorned way.



2017	Chardonnay, Russian River Valley	12/750ml	(net) \$336
2017	Chardonnay, Russian River Valley - Sophia's Vineyard.....	12/750ml	(net) \$384
2017	Chardonnay, Sonoma Coast, Charles Heintz Vineyard	12/750ml	(net) \$480
2018	Chardonnay, Untitled #12, Sonoma County	12/750ml	(Sold Out) (net) \$600
2017	Pinot Noir, Russian River Valley.....	12/750ml	(net) \$384
2017	Pinot Noir, Russian River Valley - Miller Vineyard.....	12/750ml	(net) \$440
2017	Pinot Noir, Sonoma Coast - Bateman Vineyard	12/750ml	(net) \$480
2016	Maquette - Napa Valley (50% Cabernet Sauvignon/50% Merlot) ...	12/750ml	(net) \$496
2017	Maquette - Napa Valley (50% Cabernet Sauvignon/50% Merlot) ...	12/750ml	(net) \$520
2016	Cabernet Sauvignon, Napa Valley	12/750ml	(net) \$720
2017	Cabernet Sauvignon, Napa Valley	12/750ml	(net) \$720

Since 2001 Peirson Meyer Wines has been dedicated to producing top-flight Chardonnay and Pinot Noir from the Russian River Valley and Sonoma Coast, as well as Cabernet Sauvignon and Sauvignon Blanc from the Napa Valley. Specializing in small lot Burgandy and Bordeaux varietals, winemaker and owner Robbie Meyer continues to style wines like he has done throughout his career at Peter Michael, Lewis, and Del Dotto.



2018	Pinot Noir, Sonoma Coast, Royal St. Robert Cuvee	6/750ml	(net) \$258
2018	Pinot Noir, Fort-Ross Seaview, Sea Field Vineyard	6/750ml	(net) \$402
2018	Pinot Noir, Freestone Occidental, Bodega Vineyard	6/750ml	(Sold Out) (net) \$432
2017	Pinot Noir, Sonoma Coast, Royal St. Robert Cuvee	3/1.5L	(Very Limited) (net) \$330
2017	Pinot Noir, Fort-Ross Seaview, Sea Field Vineyard	3/1.5L	(Very Limited) (net) \$459

Founded in 2013 by brothers and fourth-generation vintners, Carlo and Dante Mondavi, RAEN represents their ethos and dedication to Research in Agriculture and Enology Naturally. RAEN bottlings are 100% pure, coastal, and maritime-influenced pinot noirs that are representative of the varietal, site, and the terroir of the true Sonoma Coast. Winegrowers: Carlo Mondavi & Dante Mondavi



2019 Reserve Chardonnay, Napa Valley	12/750ml	(net) \$436
2018 Merlot, Napa Valley	12/750ml	(net) \$532
2018 Syrah, Napa Valley	12/750ml	(net) \$548
2018 Estate Cabernet Sauvignon, Oakville	12/750ml	(FEB)
		(net) \$1,288

The PlumpJack Winery's Estate Vineyard, founded in 1881, is nestled in the nape of the Vaca Mountain range on the eastern side of the Napa Valley. The main winery building, which is still in use, was completed in 1883. Vineyards have covered the Oakville site since the late 1800s. In the more recent past, the facility where PlumpJack now makes its wine was the original home of Villa Mt. Eden Winery. Begun in 1973 by proprietors James and Anne McWilliams, the vineyard and winery rapidly gained attention for producing dynamic, long-lived wines, with particular emphasis on the estate and reserve Cabernet Sauvignons. Continuing in that tradition by producing the finest Cabernet Sauvignon is PlumpJack Winery's ultimate goal.
 Winemaker – Aaron Miller



2019 Sauvignon Blanc, Napa Valley	12/750ml	(net) \$274
2017 Estate Cabernet Sauvignon, Howell Mountain	12/750ml	(net) \$886
2017 Reserve Cabernet Sauvignon, Howell Mountain	6/750ml	(Sold Out)
		(net) \$886

Cade Estate Winery began as a 54-acre estate elevated high above the fog line on the dramatic slopes of Howell Mountain. Similar to PlumpJack, CADE takes its name from Shakespeare, who used the term to describe wine casks, or cades, shipped from Bordeaux to England during Elizabethan times. Cade Estate earned Gold LEED certification for the winery and California Certified Organic Farmers (CCOF) for the 54 acre Estate.
 Winemaker – Danielle Cyrot



2018 Reserve Chardonnay - Estate	12/750ml	(net) \$580
2018 Cabernet Sauvignon - Estate	12/750ml	(FEB)
		(net) \$1,288
2017 Adaptation Petite Sirah, Napa Valley	12/750ml	(net) \$436
2017 Adaptation Cabernet Sauvignon, Napa Valley	12/750ml	(net) \$500

The 2012 Cabernet Sauvignon was the first release from the Odette Estate, set on 45 acres in the Stags Leap District of the Napa Valley. The vineyards embody the strong character of the terroir while producing bold wines of exceptional complexity and elegance. In 2017 Odette Winery earned Gold LEED certification for the winery and California Certified Organic Farmers (CCOF) for the vineyards.
 Jeff Owen is winemaker for Odette Estate and Adaptation wines.



2020 Rose of Charbono - Napa Valley Estate	12/750ml	(2 cs - \$144)	(FEB) \$160
2018 Le Corbeau, Calistoga - Napa Valley Estate	12/750ml	(2 cs - \$280)	\$320
2015/16 Zinfandel, Twin Rock, Mendocino, Poor Ranch	12/750ml	(2 cs - \$240)	\$280
2017 'Keep' Red Wine, Napa (Grenache/Charbono/Petite Sirah)	12/750ml	(2 cs - \$280)	\$320
2015/16 Grenache, Quilie's, Mendocino, Poor Ranch	12/750ml .....	.....	(net) \$320
2016 Petite Sirah, Amelia's Block, Calistoga, Napa Valley Estate	12/750ml .....	.....	(net) \$400
2017 Cabernet Sauvignon, Calistoga, Napa Valley Estate	12/750ml .....	.....	(net) \$440

All Wines Assort for Discounts - Net Wines Build
"Shypoke wines are the result of five generations of sustainable winegrowing on our century old Calistoga estate."



2017 Pinot Noir, Russian River Valley - Dry Farmed 12/750ml (net) \$384

The Square Peg Estate vineyard is owned and managed by Brad Alper. It is located within the Green Valley AVA of the Russian River Valley with a portion of the vineyard extending into the Sonoma Coast Appellation. The vineyard is farmed sustainably and is also 100% dry farmed. Yields are consistently low and the annual production averages around 1200 cs between the Pinot Noir and the Rose. Winemaker: William Knuttel

STANTON VINEYARDS

2018 Petite Sirah, Napa Valley - St. Helena 12/750ml (net) \$360
 2016 Cabernet Sauvignon, Napa Valley - Oakville 12/750ml (net) \$640
 2016 'Natalie's Reserve' Proprietary Red - Napa Valley 12/750ml (net) \$800

Very limited production wines from Doug Stanton's family-owned vineyards in Oakville and St Helena Appellations. Winemaker – Dave Phinney

STOLPMAN VINEYARDS

2020 Para Maria Rose, Santa Barbara County 12/750ml (3 cs - \$132) \$156
 2020 Rosé, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$144) \$168
 2019 Sauvignon Blanc, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$144) \$168
 2020 'Love You Bunches' Carbonic Sangiovese 12/750ml (3 cs - \$180) \$192
 2017 Roussanne, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$216) \$240
 2018 La Cuadrilla, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$180) \$200
 2018 Para Maria De Los Tecolotes, Santa Barbara County 12/750ml (3 cs - \$180) \$200
 (80% Syrah, 20% Petit Verdot)
 2018 Grenache, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$240) \$272
 2019 'Crunchy Roastie' - Santa Barbara Cnty (95% Syrah/5% Viognier) 12/750ml (3 cs - \$180) \$192
 2017 Syrah, Estate - Ballard Canyon, Santa Ynez Valley 12/750ml (3 cs - \$240) \$256
 2016 Angeli, Estate - Ballard Canyon, Santa Ynez Valley (100% Syrah) 12/750ml (net) \$544

*All Wines Assort for Discount. Net Wines Build
 Estate wines are organically grown and dry farmed.*



Truchard Vineyards

2019 Roussanne, Carneros - Estate 12/750ml \$200
 2019 Chardonnay, Carneros - Estate 12/750ml \$256
 2018 Syrah, Carneros - Estate 12/750ml \$240
 2018 Merlot, Carneros - Estate 12/750ml \$256
 2017 Pinot Noir, Carneros - Estate 12/750ml \$256
 2017 Cabernet Sauvignon, Carneros - Estate 12/750ml (net) \$304

Discounts: 10% - 3 cases - All Wines Assort for Discount - Net Wines Build

Truchard Vineyards was established in 1974, when Tony and Jo Ann Truchard purchased 20 acres in the Los Carneros district of the Napa Valley. Through hard work and dedication, they transformed their property into a 400-acre estate. The vineyard site is a series of hills and valleys that contain a variety of soils: clay, shale, sandstone, volcanic rock, and ash. The unique combinations of terrain, geology, and marine-moderated temperatures provide unique grape growing conditions.



2016 Cabernet Sauvignon, Estate - Howell Mountain12/750ml.....(net) \$600

With roots in the volcanic (Aiken) soils of Howell Mountain, our vineyard peers over the Napa Valley at an elevation of 1725 feet. Planted to Cabernet Sauvignon and Macaire, the vines are sustainably farmed with great care and attention to timing. Alan Peirson

WILLIAM **OTTIMINO**
KNUTTLE

2019	Knuttel Family Chardonnay, Russian River Valley	12/750ml.....	\$152
2017	Knuttel Family Pinot Noir, Sonoma Coast.....	12/750ml.....	\$160
2017	Knuttel Family Cabernet Sauvignon, Dry Creek Valley.....	12/750ml.....	\$192
2018	Wm. Knuttel Chardonnay, Windsor Oaks Vyd - Chalk Hill	12/750ml.....	\$280
2016	Wm. Knuttel Petite Sirah, Dry Creek, 'Rex/Amarica Block'	12/750ml.....	\$240
2016	Wm. Knuttel Cabernet Sauvignon, Windsor Oaks Vyd - Chalk Hill..	12/750ml.....	\$320
2017	Wm. Knuttel Malbec, Dry Creek Valley - Peterson Vineyard	12/750ml.....	\$192
2017	Wm. Knuttel Tentadora Malbec, Cafayate - Argentina	12/750ml.....	\$128
2018	Ottimino 'Zinfinity', Sonoma County Zinfandel	12/750ml.....	\$144
2015	Ottimino Zinfandel, Russian River Vly - Ottimino Vineyard.....	12/750ml.....	(net) \$216
2015	Ottimino Zinfandel, Dry Creek Vly - Biglieri Vineyard.....	12/750ml.....	(net) \$216

Discounts: 10% - 3 cs

Winemaker William Knuttel has specialized in single vineyard wines for nearly four decades. William's daughter, Kate, and son, Sebastian, have recently joined in the creation of the Knuttel Family brand, producing hand-crafted, small production wines of excellent quality and value. Winemaker William Knuttel and grape grower Brad Alper have produced Ottimino wines since the late 1990s, focusing solely on artisan Zinfandels from the Sonoma Coast.



2018	Michel Olivier Brut Blanc.....	12/750ml.....	\$132
2017	Michel Olivier Brut Rosé	12/750ml.....	\$176

Discounts: 10% - 3 cases

La Blanquette de Limoux is undoubtedly the oldest sparkling wine in the world. We know that in 1531 the monks of St. Hilaire produced Blanquette de Limoux. The vineyards of Limoux are situated in the far western corner of the Languedoc near the watershed, on land, which varies in altitude between 200 and 600 meters. This tempers the effect of the scorching summer heat. From a climatic point of view, the Mediterranean influence is counteracted by the effects of the ocean. This guarantees optimum sunshine in addition to a balanced rainfall. We need to add to this the close proximity of the Pyrenées, to which Limoux has always provided a gateway from the Aude.

SALES ASSOCIATES

Lucy Malocsay..... (415) 533-0987
Tom Switzer..... (510) 334-5014
Bruce Flatow (408) 472-5924
Robert Kirkbride (650) 622-2487
Itzik Laron..... (415) 902-8305
Reid Yalom (415) 509-5388
Mendel Kohn (415) 572-9025
Kent Liggett..... (415) 846-4492
Gina Schober (510) 734-8944
Kris Clausen..... (707) 921-9604
Mark Johnson..... (707) 813-8183
Ted Ennis..... (916) 802-4271
Jim Swingle (916) 212-9463
Dawn Bertsch..... (310) 795-1201
Chris Turner..... (559) 977-0563
Barbara Maciel (209) 605-5471
Alan Koziol (530) 917-7013

www.viniferawines.com