



# California Wholesale Pricing April 2021

## Northern California Representatives

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## Southern California Representatives

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## Central California, Palm Springs and Inland Empire Representatives

**Grapevine Wine Brokers**    Tel: [310.792.9463](tel:310.792.9463) | Email: [sales@grapevinewinebrokers.com](mailto:sales@grapevinewinebrokers.com)

## California State Manager – The Rare Wine Co.

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## Terms of Service

- Shipping is subject to local minimums. Invoices are Net 30 Days from Date of delivery.
- A completed and approved credit application and a signed resale certificate must be on file in our office before the first delivery.
- Shortages, shipping errors, or damaged product must be reported within 24 hours of delivery, or on the next business day. There is a 6-month limit on credit requests for flawed wine, and the full bottle must be presented for inspection upon request.
- There will be a \$25.00 Charge for any Returned Check. In accordance with ABC regulations, no orders will ship until past due invoices are paid, and invoices over 42 days are subject to a 1% late fee plus an additional 1% for each 30-day period thereafter.

*The following is dated material; prices and availability are subject to change without notice.  
The Rare Wine Co. is not responsible for typographical errors.*

## France

### Louis BOILLOT (Burgundy/Beaujolais)

2018 Red Burgundies

Please inquire.

### Jean-Philippe FICHET (Burgundy)

2019 Bourgogne Aligoté

\$222

**New Arrival!**

2018 Bourgogne blanc

\$294

2018 Meursault blanc 12x375ml

\$390

Limited.

2018 Meursault blanc "Meix Sous le Château"

\$720

Limited.

2017 Volnay 1<sup>er</sup> cru "Champans"

\$600

Limited.

### BÉRÊCHE et Fils (Champagne)

2020 Releases

Please inquire.

### PHILIPPONNAT (Champagne)

NV "Royale Reserve" Non-Dosé

\$522

\$492

**90+ WA**

NV "Royale Reserve" Brut

\$522

\$492

**92+ WA**

NV "Royale Reserve" Brut 12x375ml

\$306

\$288

"

NV "Royale Reserve" Brut 3x1.5L

\$294

\$270

"

NV "Royale Reserve" Rosé

\$630

\$600

**91 WA**

NV "Royale Reserve" Rosé 12x375ml

\$372

\$348

"

NV "Royale Reserve" Rosé 3x1.5L

\$348

\$330

"

2010 Grand Blanc 6x750ml

\$420

\$378

2014 Blanc de Noirs 6x750ml

\$420

\$378

**93 AG** - Arriving in late March.

2012 "Cuvee 1522" Extra Brut 6x750ml

\$480

**96 WE/94 WA**

2002 Extra Brut "Cuvee 1522" Rosé 6x750ml

\$600

Limited.

### RARE WINE CO. (Champagne)

NV Champagne "Le Mesnil" Brut

\$432

\$400

NV Champagne "Le Mesnil" Brut 6x1.5L

\$432

### Domaine HUET (Loire)

2014 Vouvray Pétillant

\$288

\$264

**93 AG**

2009 Vouvray Pétillant Réserve

\$360

**93 WA/93 JG** - Limited.

2019 Vouvray Sec "Le Haut-Lieu"

\$312

**95 WA/95 JG**

2019 Vouvray Sec "Le Mont"

\$372

**97 WA/95 JG** - Limited.

2018 Vouvray Demi-Sec "Le Haut-Lieu"

\$348

**93 WS/93 AG**

2019 Vouvray Demi-Sec "Le Mont"

\$400

**97 WA/95 JG** - Limited.

2018 Vouvray Moelleux "Le Haut-Lieu"

\$384

**93 WA/94 AG**

2005 Vouvray Moelleux "Le Haut-Lieu"

\$540

**94+ JG** - Limited

2018 Vouvray Moelleux "Le Mont"

\$420

**95 WA/94 AG**

2005 Vouvray MlX 1<sup>ère</sup> Trie "Le Mont" 6x750ml

\$399

**95 WS/95+ JG** - Limited.

### Domaine de PALLUS (Loire)

2020 Chinon Rosé "Messanges"

\$168

\$150

Early April Arrival.

2019 Chinon Rouge "Messanges"

\$180

\$162

2016 Chinon "Les Pensées de Pallus"

\$240

\$216

**92 AG / 91 WS**

### Domaine ROSTAING (Rhône/Languedoc)

2019 VdP Viognier "Les Lèzardes"

\$300

Limited.

2018 VdP Syrah "Les Lèzardes"

\$320

**90-91 JR / 90-91 WA** - Limited.

2018 Côte Rôtie "Ampodium"

\$750

**93-94 JR/92-94 WA** - Limited.

2017 Côte Rôtie "Ampodium" 6x1.5L

\$800

**91-94 WA / 93 JR** - Limited.

2018 "Le Vassal" Coteaux du Languedoc Rouge

\$240

\$222

### Domaine CHAMPET (Rhône)

2019 Côte Rôtie "La Viallière"

\$552

Limited.

## Italy

**Front** **3 cs solid/**

**Line** **5 cs Mixed**

**Notes**

### Comm. G.B. BURLOTTO (Piedmont)

2021 Releases

Please inquire.

### Giacomo CONTERNO (Piedmont)

2021 Releases

Please inquire.

Click on grower links for more information.

**NERVI-CONTERNO (Piedmont)**2017 Gattinara \$498 **94 AG** - Limited.**MARGHERITA OTTO (Piedmont)**

2021 Releases Please inquire.

**Cantina Bartolo MASCARELLO (Piedmont)**

2020 Releases Please inquire.

**Giuseppe MASCARELLO (Piedmont)**2018 Langhe Freisa "Toetto" \$348  
2017 Barbera d'Alba "Scudetto" \$360 Last of vintage.**Elio PERRONE (Piedmont)**2020 Moscato d'Asti "Sourgal" \$162 \$150  
2019 Moscato d'Asti "Sourgal" 12x375ml \$96  
2020 "Bigaro" (sparkling rosé) \$168 \$156  
2020 "Bigaro" (sparkling rosé) 12x375ml \$105  
2019 Barbera d'Asti "Tasmorcan" \$162 \$150**Antonio VALLANA (Piedmont)**2017 Spanna Colline Novaresi \$216 \$200  
2016 Boca \$336 **94 AG** - Returns in May. Limited.  
2009 Gattinara \$396 \$360 **92+ JG / 91 AG** - End of vintage.**COLLI DI CATONE (Lazio)**2019 Frascati Superiore \$144 \$126  
2014 "Colle Gaio" 6x750ml \$168 Limited.  
2007 "Colle Gaio" 6x750ml \$240 Limited.  
1998 "Colle Gaio" 6x750ml \$300 Limited.  
1994 "Colle Gaio" 6x750ml \$360 Limited.**MONTEPELOSO (Tuscany)**2019 "A Quo" IGT Costa Toscana \$210 \$198  
2018 "Eneo" IGT Costa Toscana \$420 \$390 **94 AG / 94 WA****Agostina PIERI (Tuscany)**2018 Rosso di Montalcino \$222 \$200 **90 WA**  
2016 Brunello di Montalcino \$480 \$468 **New Arrival!****CALABRETTA (Sicily)**2019 Etna Rosato \$180 \$162  
NV "Cala Cala" Vino Rosso \$180 \$162  
2010 Nerello Mascalese VV (f/k/a *Etna Rosso*) \$300 \$276 **93+ JG** - end of vintage.**Tommaso BUSSOLA (Veneto)**2016 Valpolicella Ripasso "Ca' del Laito" \$240 \$216 **92 JG / 91 VM**  
2014 Valpolicella Superiore TB \$384 \$360 **91 WS**  
2015 Amarone Classico \$600 \$576 **91 VM**  
2010 Amarone TB \$1,050 **94 WA**  
2009 Amarone TB "Vigneto Alto" 6x750ml \$780 **95+ VM/95 WA**  
2015 Recioto Classico 6x500ml \$258 **94 JG**  
2008 Recioto Classico TB 6x500ml \$549 **94 VM****Front** **3 cs solid/**  
**Line** **5 cs Mixed** **Notes****Spain****DESCENDIENTES DE J. PALACIOS (Bierzo)**2019 "Pétalos del Bierzo" \$180 \$168 **93 JG**  
2018 "Corullon" \$420 \$400 **96 WA**  
2018 "Corullon" 12x375ml \$264 "**Bodegas OLIVARES (Jumilla)**2020 Jumilla Rosado \$100 **91 JR**  
2018 Altos de la Hoya Monastrell "Ungrafted" \$108 \$96 **91 JR / 90 WA** - Last of vintage.  
2019 Altos de la Hoya Monastrell "Ungrafted" \$108 \$96  
2016 Monastrell "Dulce" 12x500ml \$240 **93 WA** - Last of vintage.

**BERNABEVA (San Martín de Valdeiglesias - Madrid)**

2018 "Camino de Navaherreros" Blanco	\$150	\$138	<b>New Item!</b>
2018 "Camino de Navaherreros" Tinto	\$150	\$138	<b>92 JR / 90 WA</b> - Last of vintage.
2019 "Camino de Navaherreros" Tinto	\$150	\$138	
2018 "Navaherreros" Tinto	\$198	\$180	<b>92 WA / 92 JR</b>

**Álvaro PALACIOS (Priorat)**

2019 Priorat "Camins del Priorat"	\$234	\$210	<b>92 JR</b>
2017 Priorat "Les Terrasses"	\$390	\$360	<b>95 Decanter / 93 WA</b> - Last of vintage.
2018 Priorat "Les Terrasses"	\$396	\$372	<b>94 WA / 93 JR</b>
2018 Priorat "Finca Dofi" 12x375ml	\$432		<b>96+ WA / 96 JR</b> - Limited.
2017 Priorat "Finca Dofi" 1x1.5L	\$167		<b>95 WA/95 JR</b> - Limited.

**ZARATE (Rias Baixas)**

2018 Albariño "Tras da Viña" 6x750ml	\$200		Limited.
2019 Rosado "Fontecón" 6x750ml	\$174		<b>94 JG</b> -Limited.

**ANTIDOTO (Ribera del Duero)**

2018 Ribera del Duero Tinto	\$210	\$192	<b>92+ WA / 92 JR</b> - Last of vintage.
2019 Ribera del Duero Tinto	\$216	\$200	<b>91 TA</b>

**Dominio de PINGUS (Ribera del Duero)**

2018 Ribera del Duero "Flor de Pingus"	\$852		<b>96 TA / 94+ WA</b>
2018 Ribera del Duero "Flor de Pingus" 3x1.5L	\$456		"

**PSI (Ribera del Duero)**

2018 Ribera del Duero	\$300	\$264	<b>94 WA</b>
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**ALEGRE VALGAÑÓN (Rioja)**

2019 Rioja Blanco	\$204	\$186	<b>93 WA / 93 TA</b>
2019 Rioja Tinto	\$204	\$186	<b>92 TA</b>

**Hermanos PECIÑA (Rioja)**

2019 Rioja Cosecha Tinto	\$132	\$114	<b>90 WA</b>
2014 Rioja Crianza	\$192	\$174	<b>92+JG / 90 WA</b>
2009 Rioja Crianza 6x1.5L	\$186		
2013 Rioja Reserva	\$258	\$240	<b>93+ JG / 92 WA</b>
2010 Rioja Gran Reserva "Finca Iscorta"	\$396		<b>94+ WA / 94 JR</b>

**VALDESPINO (Sherry)**

Manzanilla "Deliciosa" 6x750ml	\$96	\$90	<b>92 WA</b>
Manzanilla "Deliciosa" 12x375ml	\$102	\$96	<b>92 WA</b>
Fino "Inocente" 6x750ml	\$114	\$108	<b>94+ WA</b>
Fino "Inocente" 12x375ml	\$126	\$120	<b>94+ WA</b>
Amontillado "Tio Diego" 6x750ml	\$120	\$114	<b>92 WA / 92 WS</b>
Amontillado "Contrabandista" 6x750ml	\$114	\$108	
Cream "Isabela" 6x750ml	\$96	\$90	<b>90 WS</b>
Pedro Ximénez "El Candado" 6x750ml	\$126	\$120	<b>93 WS</b>
Palo Cortado "Viejo CP" 6x750ml	\$240		<b>93 WA</b>
Oloroso "Don Gonzalo" VOS 6x750ml	\$240		<b>95 WA</b>
Amontillado Amontillado "Coliseo" VORS 1x375mL	\$167		<b>99 WA</b> - Limited.
Palo Cortado "Cardenal" VORS 1x375ml	\$141		<b>99 WA</b> - Limited.
Oloroso "Su Majestad" VORS 1x375mL	\$150		Limited.
Moscatel "Toneles" VORS 1x375ml	\$208		<b>100 WA</b> - Limited.

**Front**    **3 cs solid/**  
**Line**    **5 cs Mixed**    **Notes**

**Hungary****KIRÁLYUDVAR (Tokaj)**

2015 Tokaji Pezsgó "Henyé"	\$288	\$264	<b>92 WA</b>
2017 Tokaji Furmint Sec	\$192	\$180	
2011 Tokaji "Cuvee Ilona" 6x500ml	\$240		
2008 Tokaji Aszú 6 Puttonyos 6x500ml	\$348		
2007 Tokaji Aszú 6 Puttonyos "Lapis" 6x500ml	\$468		

## **Madeira - Non-Vintage**

### **RARE WINE CO. Historic Series**

	<b><u>Bottle</u></b>	<b><u>Case</u></b>	<b><u>Notes</u></b>
"Charleston" Sercial 12pk	\$40	\$432	<b>94JG / 92 VM</b> - Late April return.
"Savannah" Verdelho 12pk	\$40	\$432	<b>93 WA / 93 VM</b> - Late April return.
"Boston" Bual 12pk	\$40	\$432	<b>93 WS / 92 VM / 92 WA</b>
"New York" Malmsey 12pk	\$40	\$432	<b>92 VM</b> - Late April return.
"Baltimore" Rainwater 12pk	\$37	\$400	<b>93 JG / 91 WA</b>
"George Washington" Special Reserve 12pk	\$55	\$600	<b>94 WA</b> - Limited.
"Thomas Jefferson" Special Reserve 12pk [2020]	\$55	\$600	Limited.
"Ben Franklin" Special Reserve 12pk	\$70	\$65	Limited.

### **D'OLIVEIRA**

	<b><u>Bottle</u></b>	<b><u>Case</u></b>
5-year-old Medium Dry 12pk	\$24	\$240
5-year-old Sweet 12pk	\$24	\$240

## **Madeira - 3 bottle or \$300 minimum (mix-n-match) for stand-alone vintage Madeira shipments.**

### **BARBEITO**

	<b><u>Bottle</u></b>	<b><u>Case</u></b>
NV Bastardo "Três Pipas" 500ml	\$50	<b>New Release!</b>
2008 Single Harvest Medium-Dry 500ml	\$33	
NV "Ribeiro Real" Tinta Negra Med-Sweet	\$133	

### **D'OLIVEIRA**

	<b><u>Bottle</u></b>	
1908 Bual	\$913	<b>★★★★ AL / 94 AG</b> - Returns in May??
1968 Bual	\$292	<b>96 WS / 94 JG</b>
1977 Bual	\$196	<b>94 AG</b> - Returns in May??
1982 Bual	\$175	
1987 Bual	\$146	
1992 Bual	\$113	Returns in May??
1901 Malvasia	\$1,250	Returns in May??
1907 Malvasia	\$958	<b>★★★★★ AL / 97 NM</b> - Returns in May??
1990 Malvasia	\$125	<b>94 JG</b>
1994 Malvasia	\$104	
1928 Sercial	\$663	<b>94 NM</b> - Returns in May??
1937 Sercial	\$496	<b>96 JG / 93 WS</b> - Returns in May??
1969 Sercial	\$250	<b>94 WS / 94+ JG / 92 NM</b>
1977 Sercial	\$192	<b>93 WS</b>
1989 Sercial	\$125	<b>92 JG</b>
1912 Verdelho	\$829	<b>★★★★★ AL / 98 JG</b> - Returns in May??
1932 Verdelho	\$596	<b>92 NM</b>
1973 Verdelho	\$229	<b>93 AG</b>
1981 Verdelho	\$175	
1986 Verdelho	\$163	<b>93 WS</b>
1994 Verdelho	\$104	<b>91 NM</b>
1927 Bastardo	\$792	<b>93+ JG</b> - Returns in May??
1971 Terrantez	\$304	<b>95 WS</b> - Returns in May??
1977 Terrantez	\$238	<b>93 WS</b>
1978 Terrantez	\$208	
1988 Terrantez	\$146	
1995 Tinta Negra Med-Dry (fka "Old Wine")	\$100	<b>93 AG / 92 JG</b>
1929 Tinta Negra Med-Sweet	\$604	<b>96 WS</b> ("Old Wine") - Returns in May?? Limited until April shipment arrives.